

## Richard D. Gluck

Principal

3000 K Street, NW  
Suite 420  
Washington, D.C. 20007-3501

T 202.298.1786  
F 202.965.1729  
richard.gluck@foster.com



Richard has more than 35 years of experience in Washington, D.C. practicing transportation law, and appears regularly before Federal government departments and agencies such as the Federal Maritime Commission, the Departments of Transportation, Defense, State and Homeland Security.

Richard represents third party logistics companies, freight brokers, domestic and international shipping lines, non-vessel-operating common carriers, freight forwarders, shippers, shippers' associations, port authorities, terminal operators, insurance companies and trade associations.

Richard is outside general counsel to the Transportation Intermediaries Association (TIA), the largest trade association for third party logistics companies in the United States, and has played a key role in various regulatory reform initiatives supported by the association to raise standards and professionalism in the industry. TIA is the U.S. member of FIATA, the International Federation of Freight Forwarders Associations. Richard serves as the chairman of FIATA's Advisory Body on Legal Matters, as the U.S. delegate to its Working Group on Sea Transport and as a member of the "international leadership group" of its board of directors. He represented the international freight forwarding industry at the United Nations Conference on International Trade Law (UNCITRAL) in its deliberations on the proposed new ocean cargo liability convention known as the

### Services

Transportation & Logistics  
Antitrust & Consumer  
Protection  
Government Contracts

### Admissions

District of Columbia, 1978  
Pennsylvania, 1979

“Rotterdam Rules,” and on the pending convention on electronic shipment documentation. He is the U.S. editor of *Forwarderlaw.com*, a legal web site for the forwarding industry, and has lectured and written frequently on legal issues affecting freight forwarders, transportation brokers and NVOCCs, and on foreign investment in the US transportation industry.

Richard is listed in *The International Who’s Who of Shipping and Maritime Lawyers*. During 2013 Mr. Gluck was a Harvard University Advanced Leadership Fellow, where he developed an ongoing project to promote greater business collaboration between the logistics industries in the US and China, in ways that both meet China’s development needs and improve cultural understanding between the two countries.

A native of Pittsburgh, Pennsylvania, he is a graduate of the University of Chicago (1972) and the Georgetown University Law Center (1978).

## Education

J.D., Georgetown University Law Center, 1978

- *American Criminal Law Review*, Editor
- International Law Society
- Legal Aid Society

B.A., University of Chicago (general honors), 1972

Advanced Leadership Initiative Fellow, Harvard University, 2013

## Honors & Recognition

*The International Who's Who of Shipping & Maritime Lawyers*, 2008-2010

Martindale-Hubbell AV Preeminent rating

## Professional Activities

American Bar Association, Member

- Antitrust Section
- International Section
- Public Contract Law Section

American Trucking Associations, Member

Association of Transportation Practitioners, Member

International Federation of Freight Forwarders Associations (FIATA), Member

- Advisory Body on Legal Matters, Chair
- Board of Directors Leadership Group
- Extended Board, Vice President, 2019-present
- Working Group on Sea Transport, U.S. Representative

Maritime Administrative Bar Association, Former Executive Committee Member

Transportation Lawyers Association, Member

Transportation Intermediaries Association, Member

### **Legal Alerts**

China Introduces a New Class of Non-Truck-Owning-Carriers to Reduce Logistics Cost and Improve Efficiency

8.4.17

Your Guide to Investing in the Freight Transportation and Logistics Industry in the United States

9.15.12